

Message Text

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PAGE 01 STATE 303706
ORIGIN EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-07 L-03 ACDA-12
NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00
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FM SECSTATE WASHDC
TO USMISSION USNATO
INFO COMNAVTEL COM WASHDC
CINCLANT NORFOLK VA

C O N F I D E N T I A L STATE 303706

E.O. 11652: GDS

TAGS: NATO, ETEL, MARR

SUBJECT: NATO SATCOM TAIL AT NORFOLK VA

REF: USNATO 11964, DTG 291945Z NOV 77

1. WE AGREE THAT NICSMA'S DECISION TO ACCEPT THE US
OFFER TO MEET NATO SATCOM TAIL REQUIREMENTS AT NORFOLK
VIA AN OVERBUILD OF THE US SYSTEM IS THE MOST COST
EFFECTIVE SOLUTION.

2. OUR RESPONSE TO THE POINTS RAISED IN PARA 3 OF
THE DRAFT NICSMA LETTER QUOTED IN REF FOLLOWS:

A. THE FIXED COST TO NATO, EXCLUDING CRYPTO, WILL
BE 661,000 DOLLARS.

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PAGE 02 STATE 303706

B. IT IS OUR INTENT TO PROVIDE NATO WITH 120 VOICE
EQUIVALENT CHANNELS OVER A NEW LOS LINK FROM SGT L3
TO NH 9; (NORFOLK) PRIOR TO DECEMBER 1979.

C. IF NATO NEEDS ADDITIONAL CHANNELS AND PROVIDED THE
US SYSTEM IS NOT COMPLETED BY DECEMBER 1979, THE US

WILL MEET ANY EXTRA COSTS OF PROVIDING NATO WITH UP
TO 120 EQUIVALENT CHANNELS.

D. THE US SOLUTION WILL NOT REQUIRE ANY ADDITIONAL
MANPOWER TO BE PAID FOR BY NATO.

E. WE EXPECT TO HAVE THE TYPE B ESTIMATE COMPLETED
ON FEB 6, 1978.

THE ESTIMATE WILL INCLUDE THE EXTRA COST FOR BULK
ENCRYPTION, THE PROPOSED CONFIGURATION AND THE TIME
SCHEDULE FOR PROJECT IMPLEMENTATION.

3. WE DO NOT UNDERSTAND THE NECESSITY TO PREFINANCE
THE PROJECT. IT APPEARS TO US THAT NICSMA CAN OBTAIN
FUNDING FROM NATO INFRASTRUCTURE IN SAME TIME FRAME
FOR NATO-FINANCED OVERBUILD AS FOR BUILDING THEIR
OWN SYSTEM. WHEN WE AGREE TO PREFINANCE, WE MUST
TAKE MONEY FROM EXISTING PROJECTS. ALTHOUGH RECOUPMENT
RETURNS FUNDS TO THE US INFRASTRUCTURE ACCOUNT, THESE
FUNDS ARE NOT RETURNED TO THE PROJECT, OR EVEN TYPE
PROJECTS, FROM WHICH THEY ARE TAKEN.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMUNICATION SATELLITES
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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